

## **BUSINESS DEVELOPMENT / ANALYST INTERNSHIP (ENERGY / IOT) 6-MONTH IN LYON/FRANCE OR SINGAPORE**

### **COMPANY INFORMATION**

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BeeBryte is using artificial intelligence, IoT and Blockchain to get commercial buildings and factories to consume electricity in a smarter, more efficient and cheaper way while reducing carbon footprint.

Our software-as-a-service is minimizing utility bills with automatic control of heating-cooling equipment (e.g. HVAC) and/or batteries. Based on weather forecast, occupancy and energy price signals, BeeBryte generates up to 40% savings.

We have offices in Singapore & Lyon/France. BeeBryte was initially accelerated by Intel and one of its shareholders is CNR (the largest renewable energy producer in France).

Our mission is to empower customers to gain access to cheaper, cleaner and smarter energy by re-inventing the electricity future with both digital and business model innovations.

Come & join us!! We are currently seeking Business Development / Analyst Interns.  
[www.BeeBryte.com](http://www.BeeBryte.com)

### **INTERNSHIP REQUIREMENT**

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#### Description of the job scope:

- Supporting business development & sales activities
- Assisting with market analysis and business plan
- Determining product functional requirements
- Doing research about competition
- Identifying potential customers & strategic partners
- Developing marketing materials
- Writing grant proposals, white papers and case studies

#### Qualifications:

- Business school student (or Engineering student with business electives)
- Prior knowledge of the energy industry is a plus
- Strong analytical and problem-solving skills
- Excellent oral and written communication skills in English
- Ability to handle multiple responsibilities in a small, fast-paced environment

### **APPLICATION PROCESS**

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Send CV + Cover letter to **frederic.crampe@BeeBryte.com**  
(include availability dates & preferred office Singapore vs Lyon/France)

Internships of less than 6 months and applications without cover letter will not be considered.  
Make sure you indicate why you want to join BeeBryte and why you think we should hire you.

Monthly stipend of 577 EUR in Lyon and S\$900 in Singapore. Travel & lodging costs are not covered.

Only shortlisted candidates will be contacted.