

OPERATIONS PROJECT MANAGER (ENERGY / IOT)

FULL-TIME POSITION

FRANCE (LYON) OR SINGAPORE

COMPANY INFORMATION

BeeBryte is using artificial intelligence to get commercial buildings and factories to consume electricity in a smarter, more efficient and cheaper way while reducing their carbon footprint.

Our software-as-a-service (SaaS) is minimizing utility bills with automatic control of heating-cooling equipment (e.g. HVAC), pumps, EV charging points and/or batteries. Based on weather forecast, occupancy / usage and energy price signals, BeeBryte generates up to 40% savings.

To control those electrical equipment, we install a Box in the building. The Box includes an IoT Gateway and submeters. It is connected to the electrical main switchboards and either to the BMS, automation system, SCADA or power inverters.

BeeBryte is supported by Intel and has offices in Singapore & Lyon/France.

Our mission is to empower customers to gain access to cheaper, cleaner and smarter energy by re-inventing the electricity future with both digital and business model innovations.

Come & join us!! www.BeeBryte.com

POSITION AND JOB INFORMATION

We are recruiting for our French & Singapore offices 2 Operations Project Managers. You will be supervised by our Head of Operations based in France. You will be the point of contact between the Sales and technical teams.

You will lead the design, procurement, installation and operation of our energy cost reduction projects in your assigned office for various customers including Food & Beverage products plants; Warehouse distribution centers, etc.

An Operations Project Manager at BeeBryte is a true leader; you take the lead in the organization in executing our projects from start to finish. You make things happen. You're creative in finding solutions, both on the commercial and technical side, in order to be able to assist on improving the product and customer satisfaction. You perform excellently in demanding situations; your planning skills are supreme and you've got a fine nose for picking the right supplier. You're carrying a great responsibility

RESPONSIBILITIES AND DUTIES

- Develop, recommend, prioritize and provide execution oversight of all projects
- Assess clients' needs and conduct site surveys
- Identify at each site electrical equipment that can be controlled by BeeBryte and their respective operational constraints, conduct technical feasibility to install our Box and connect to the electrical equipment, and recommend course of actions for each potential customer
- Develop relationships with Equipment Vendors, Electricians, ESCOs and M&E engineering
- Support the Sales team and generate leads

- Create an ecosystem of preferred partners offering “BeeBryte-ready” control systems for faster deployment of our solution, and enhanced scalability
- Oversee collection of and analysis of all key utility/billing data & capital project justifications
- Drive implementation of best practices, manage central database of all projects and costs
- Publish key monthly reports for management team with project timing and performance
- Establish, maintain and track project schedule and resources, including subcontractors and vendors to project completion
- Provide on-site interface with customer stakeholders daily to resolve complex issues
- Exceed customer expectation and delivers solutions within approved budget and schedule commitments while maintain requires quality and compliance standards
- Negotiate and contract with various suppliers
- Check up on subcontractors and keep track of the process on site and all safety measures
- Work with various teams in different locations, time zones and cultures

QUALIFICATIONS

- Education: Technical diploma or Bachelor's Degree in engineering
- Min 5 yrs of experience in engineering/energy management in an industrial environment
- Ideally electrical accreditation and specialization in commercial refrigeration and HVAC
- Certified Energy Manager is a plus
- Solid knowledge in electro-mechanics, on-board computing, networks
- Prior knowledge in thermal & plant engineering (e.g. HVAC) and/or CAD are a plus
- Experience with building/factory information systems such as BMS, SCADA or similar systems
- Proven track record of solving problems related to customer expectations, supplier challenges and team communication
- Strong MS Office system skills (Excel, Power Point & Word)
- Excellent written and verbal communication skills
- Must be able to communicate fluently in English both verbally and in writing
- Should be extremely facts and data oriented.
- Should be deadline and closure oriented.
- Strong communication, interpersonal, persuasion, facilitation and influencing skills
- High Energy Levels. Should be self-driven.
- Strong analytical, organizational and project management skills.
- Must be able to thrive in a fast-paced, rapidly evolving environment with varying priorities, based on a team building culture
- **Allowed to work in France or Singapore**

You want to work in the energy sector and participate in the advent of the Internet of Energy then join BeeBryte a fast growing start-up company with patented technology and world-class clients!

Come onboard!

HOW TO APPLY?

Please send:

- your cover letter;
- an updated CV;
- your availability date;
- your salary expectations.

To: frederic.crampe@beebryte.com

Applications without cover letter will not be considered

Make sure you indicate why you want to join BeeBryte and why you think we should hire you.

Only shortlisted candidates will be contacted.