

## **BUSINESS DEVELOPMENT / ANALYST INTERNSHIP**

### **ARTIFICIAL INTELLIGENCE FOR SMART BUILDINGS 6-MONTH MINIMUM SINGAPORE OR LYON/FRANCE**

#### **COMPANY INFORMATION**

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BeeBryte is using artificial intelligence to get commercial buildings and factories to consume electricity in a smarter, more efficient and cheaper way while reducing their carbon footprint.

Our software-as-a-service (SaaS) is minimizing utility bills with automatic control of heating-cooling equipment (e.g. HVAC), pumps, EV charging points and/or batteries. Based on weather forecast, occupancy / usage and energy price signals, BeeBryte generates up to 40% savings.

To control those electrical equipment, we install a Box in the building. The Box includes an IoT Gateway and submeters. It is connected to the electrical main switchboards and either to the BMS, automation system, SCADA or power inverters.

BeeBryte is supported by Intel and has offices in Singapore & Lyon/France.

Our mission is to empower customers to gain access to cheaper, cleaner and smarter energy by re-inventing the electricity future with both digital and business model innovations.

Come & join us!! [www.BeeBryte.com](http://www.BeeBryte.com)

#### **INTERNSHIP REQUIREMENT**

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##### Description of the job scope:

- Supporting business development & sales activities
- Assisting with market analysis and business plan
- Determining product functional requirements
- Doing research about competition
- Identifying potential customers & strategic partners
- Developing marketing materials
- Writing grant proposals, white papers and case studies

##### Qualifications:

- Business school student (or Engineering student with business electives)
- Prior knowledge of the energy industry is a plus
- Strong analytical and problem-solving skills
- Excellent oral and written communication skills in English
- Ability to handle multiple responsibilities in a small, fast-paced environment

#### **APPLICATION PROCESS**

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Send CV + Cover letter to [frederic.crampe@BeeBryte.com](mailto:frederic.crampe@BeeBryte.com)  
(include availability dates & preferred office Singapore vs Lyon/France)

Internships of less than 6 months and applications without cover letter will not be considered.  
Make sure you indicate why you want to join BeeBryte and why you think we should hire you.

Only shortlisted candidates will be contacted.